

Handshakes

Corporate Profile



Enabling market transparency since 2011.

Our story

Our two founders, Daryl Neo and Charles Poon, were regulators at the Singapore Exchange (SGX).



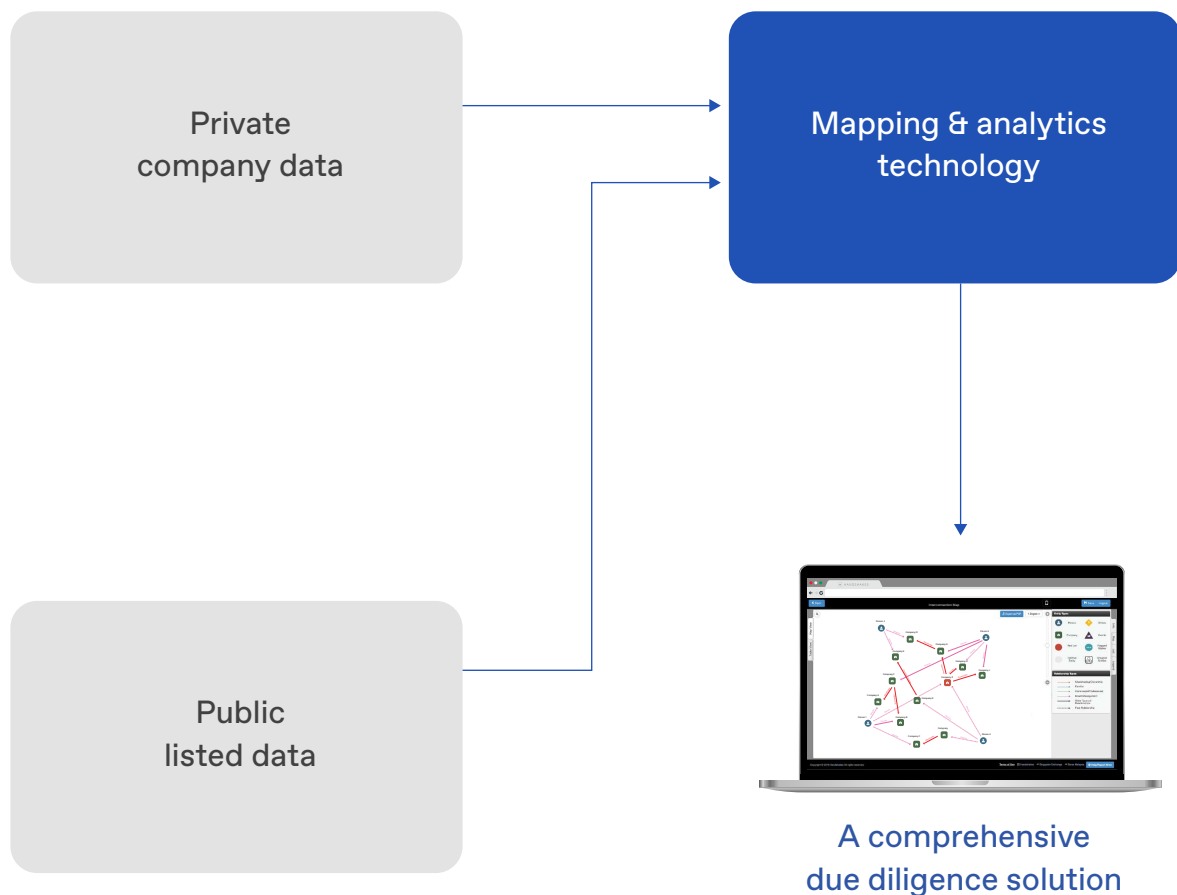
They found that as important as it is to run due-diligence checks on regulation submissions, it was also a very manual and inefficient process in need of a re-think.



Handshakes combines reliable data & technology

Our core offering

...to give users the ability to discover connections between entities, instantly.

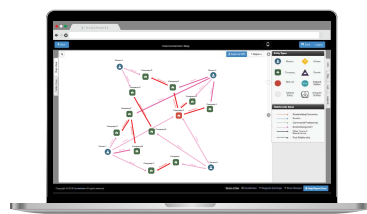
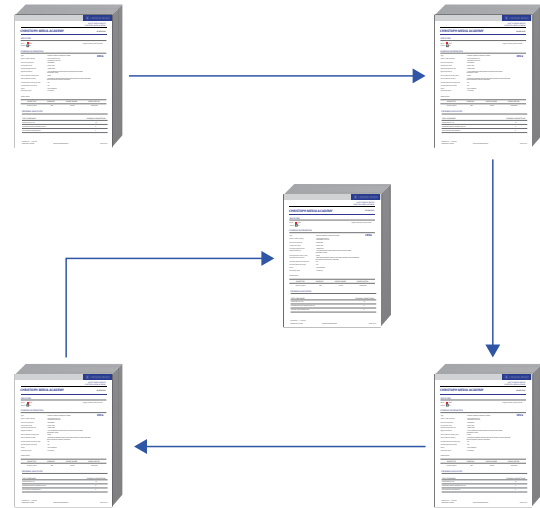


The Handshakes difference

Our core offering

Before: A manual affair

One had to download multiple entity reports, and build a picture of connections manually.



After: See connections instantly

Now, it's possible to draw connections with our maps, to instantly derive an insight-rich picture.

Reports are still available for download.

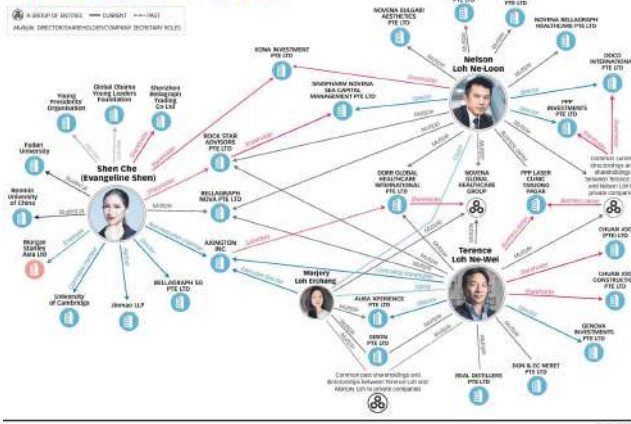
For automated long-tail monitoring, our platform also enable users to set alerts to track entity updates.



Our maps visualise real-life connections and conflicts of interest.

Our use cases

A budding 'Bella' group



TOP STORIES

Linked firms vying for same public contracts

MOF: Gov procurement rules allow it, so long as there is no collusion or tender rigging

By Anita Gabriel

SINGAPORE BUSINESSES with close-knit or even overlapping ownership are submitting bids for the same government contracts.

This has raised questions by some on whether such firms should face more scrutiny under the government's procurement process for public and service projects.

The Ministry of Finance however, says procurement rules allow for this, so long as there is no collusion or tender rigging.

It said: "In a competitive environment, the participation of two or more companies with common directors or owners is allowed as long as it does not prevent any other party from submitting a bid."

The ministry's spokesman added that if there was a suspicion of collusion in bid rigging, regardless of whether there are common directors or owners, it will prompt further investigation.

But Dr Handayani - a portal that generates interactive network maps of people and entities - shows four cases of certain tenders for the same jobs being connected to one another by common directors - past or present - and/or shareholders plus other links such as a common company secretary and in one case, an ignored address.

"The same network services provided by the Land Transport Authority (LTA), Ministry of Education (MOE) and the Singapore Press Holdings (SPH) for contracts worth some S\$14,000 to S\$2.7 million, were awarded between last November and August this year for contracts worth some S\$14,000 to S\$2.7 million."

LTA evaluates all contracts in a transparent manner. This includes carrying out checks on company profiles and their shareholder information, said an LTA spokesman in response to queries.

Continued from Page 1

In addition, it will carry out checks to confirm the independence of the bidders for tenders where directors or shareholders are participating in multiple bids for the same project.

"The LTA tender evaluation committee will also seek clarification from the tenders to confirm the involvement of these directors or shareholders in the respective tender bids.

Where necessary, we will request the tenders to provide an undertaking to ensure that there is no conflict of interest due to such common directorship," the LTA spokesman elaborated.

The other instance involved a procurement exercise by the Ministry of Education for the design, supply and installation and maintenance services of a cabinet with built-in tropical fish aquarium that closed on July 19 this year and was awarded to Urbaness for S\$1.6 million.

Urbaness and another supplier Inwara Aquafarms which had submitted a quote at S\$11,348 share a common director and shareholder, according to information from Handshakes.

When queried, an MCI spokesman replied: "MCI takes guidance from the Government Procurement Policy Framework. We assess all companies on the same criteria. We will evaluate the offer from each participating company based on compliance with tender requirements, the participating company's financial capability, and merits."

One observer remarked: "These bids by connected parties reflects market forces simply reacting to our procurement system. Or it could just be the private sector being clever about things. I believe it could warrant a closer look at the rules to ensure prudent management of public funds."

The Handshakes analytical tool is produced by DC Frontiers, which Singapore Press Holdings made a S\$2 million investment in 2013.

IJEFFREY ONG & JLC ADVISORS

Missing lawyer linked to companies with troubled episodes

Missing lawyer linked to companies with troubled episodes

By Ian Tan

SINGAPORE

JEFFREY ONG, managing partner of IJEffrey Ong & JLC Advisors, disappeared last week after he had been linked previously to several other companies. A head of which have the financial picture to the point.

The 41-year-old lawyer had been acting chairman and independent director of Anson, Holdings, where he held a board seat for over 10 years. It's the longest duration he has held during those years he was not a board member.

During the same time, there was no investigation for being one of the entities involved in the sale of subsidiary and reorganisation involving Malaysian business man John Cheong Fook Hin. He has been charged with insider trading that led to the price of his stock to fall to S\$0.001 and he

was found to be in breach of the Securities and Futures Act (SFA) for insider trading. He was also found to be in breach of the SFA for insider trading. He was also found to be in breach of the SFA for insider trading.

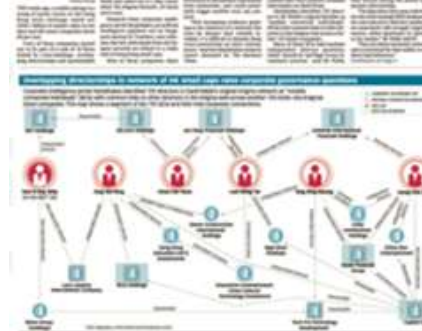
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HONG KONG PENNY STOCK

TOP STORIES

Many HK penny investors caught in cross-holdings web



Many HK penny investors caught in web

Source: The Business Times © Singapore Press Holdings Limited. Permission required for reproduction.



Homegrown startup, international reach.

Our growth

Our work has earned us the trust and pride of the Singapore Government.

We have participated actively in the Smart Nation and China-Singapore Chongqing Connectivity initiatives, and now have presence in 8 cities and growing.



Senior Minister of State, Janil Puthucheary, mentioned Handshakes' AI technology (SEER) in his speech on the Smart Nation Initiative.



Our co-founder Charles Poon signed a MOU to demonstrate our commitment to collaborate closely on research with Baihang Artificial Intelligence Institute in Chongqing.



We were one of 5 enterprises who had the privilege of meeting President Modi during his visit to Singapore.



Recognised regionally for our innovative solutions.

Our accolades

2019



CIO Advisor's Top 10 APAC
Machine Learning Solution Providers



2018



IDC Innovators Awards
Asia Pacific Data-As-A-Service Provider



India ASEAN Youth Awards
Most Innovative Business Idea



2017



SiTF Awards
Best Innovative Product
(Artificial Intelligence/Big Data)



2016



Singapore National Infocomm Awards
Most Innovative Infocomm Product/Solution



Handshakes is a SG:D Accredited company.

So you can be assured of our product core functionalities and ability to deliver.



Trusted by renown
businesses.

Our clients

ARACHNYS



FairPriceGroup
Everything Food Made Easy

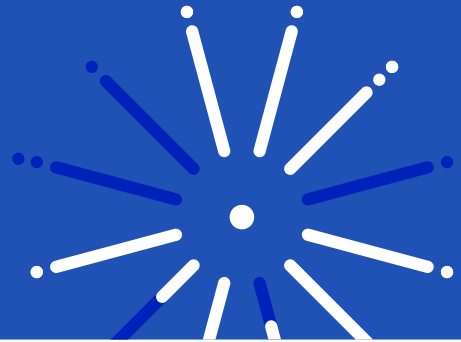
SAY  RI



We have 4 key solutions.

Our solutions

Handshakes **APP**



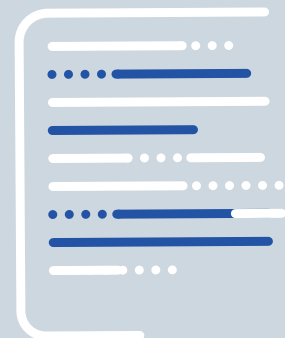
Handshakes **XPERT**



Handshakes **FUSE**



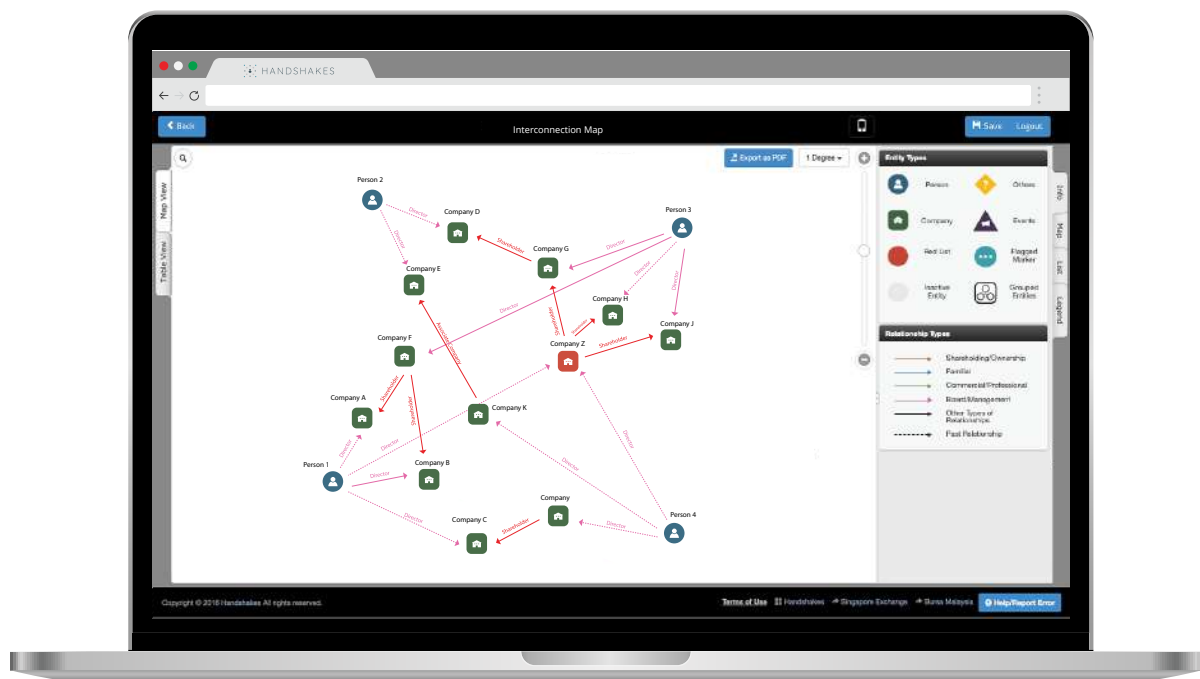
Handshakes **SEER**



Handshakes APP

A powerful investigative tool.
Meet our app.

Our proprietary connection maps have proven to be gamechangers for our clients, detecting conflicts of interest within seconds.



Reliable, quality data...

Official data sources

Singapore	Accounting and Corporate Regulatory Authority (ACRA)
Malaysia	Suruhanjaya Syarikat Malaysia (SSM)
Vietnam	Vietnam Agency for Business Registration
China	National Enterprise Credit Information Publicity System

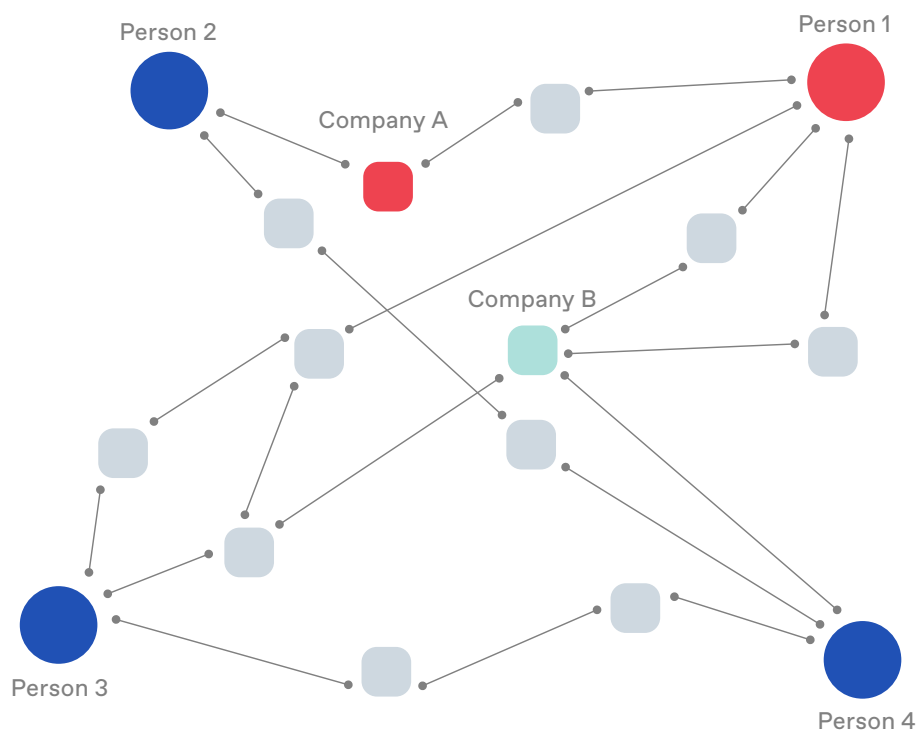
2 data types across 4 markets

Company registry	Markets covered	<ul style="list-style-type: none">• Singapore• Malaysia• Vietnam• China
	Available information include	<ul style="list-style-type: none">• Company information• Director's details• Shareholder's details
Capital markets	Markets covered	<ul style="list-style-type: none">• Singapore• Malaysia• Hong Kong
	Available information include	<ul style="list-style-type: none">• Shareholders• Management• Commercial transaction



... meets instant connections.

What used to be a laborious, manual process is now possible within seconds, thanks to our data analytics technology.



Our Interconnection Map, for instance, allows you to discover exactly how companies and persons are connected.

New insights stand to be discovered as you expand the map.



In need of custom data reports?

Clients have relied on our experts for projects such as conflict-of-interest checks, due diligence reports and custom company lists.

Experts that deliver just what you're looking

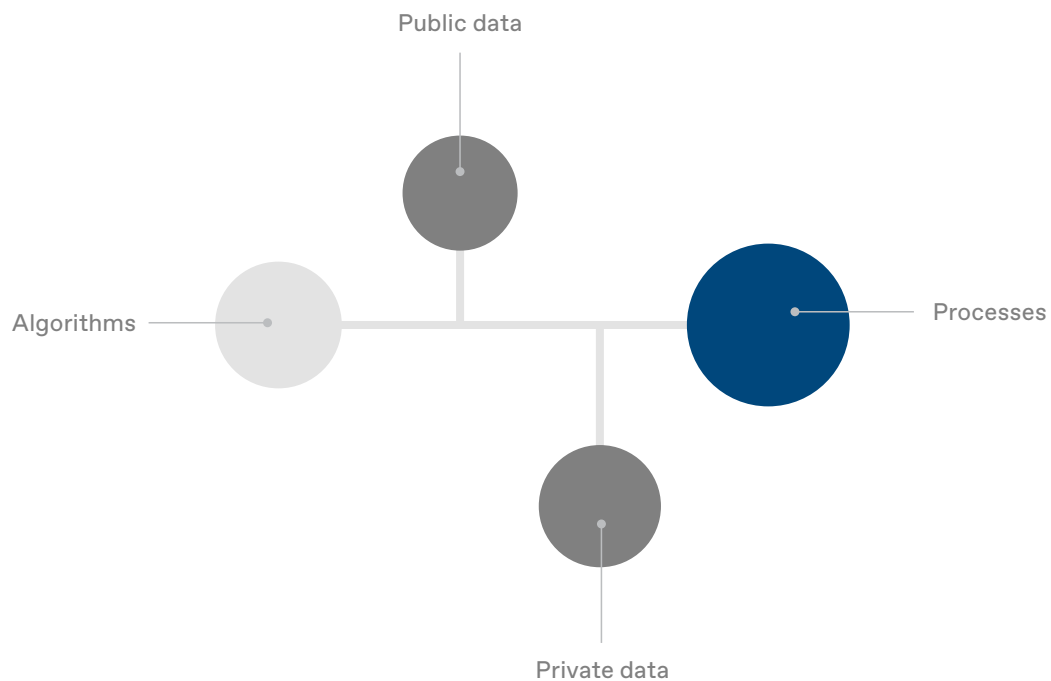
Trained to leverage our datasets and analytics tools to their fullest, our team of experts will deliver the data and analysis you require, in your desired output.

Set alerts for real-time monitoring

The importance of long-tail monitoring is often ignored by organisations. With alerts, we make it possible for you to track updates more cost-effectively.



Ready to consolidate your data sources and processes for new insights?



Further leverage our data and technologies by fusing your private data with public data, business processes, analytics algorithms and more.



Overwhelmed with data?

Our award-winning AI technology helps process your data so you can harness them for insights.



Natural language processing technology helps us work smarter

Well-trained machines process and analyse large amounts of text like emails, news and annual reports with greater accuracy and speed than we can manage.

Get machines optimised for corporate purposes

Our machines have the benefit of learning from our large pool of corporate registry and capital markets data, making them optimal for corporate applications.



Handshakes

Want to know more?
Speak with us.

enquiries@handshakes.com.sg

